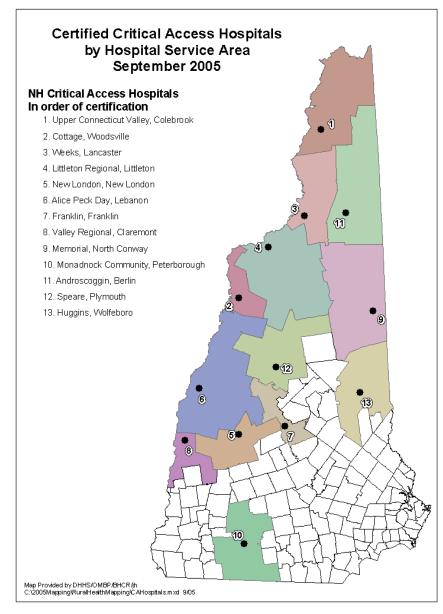
New Hampshire Critical Access Hospital (CAH) Lean/Process Improvement Project

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New Hampshire Critical Access Hospitals





Project Purpose

To employ a vigorous approach to building process improvement proficiency while simultaneously redesigning and improving real processes in participating units.



Funding and Expertise

- Funded by the Medicare Rural Hospital Flexibility Grant under Core Area 2 – Operational and Financial Improvement
- Expertise and facilitation from Stroudwater Associates, Portland, Maine – Melissa P. Lin, MS LSSBB CPHQ and Kristina N. Hahn, MHA

Stroudwaterassociates



Program Design

- Objective:
 - Learning together, improving together
 - Making quality improvement everyone's job every day
- 1 team per hospital; each team had a project
- All teams trained at a centralized location
- 3 full-day sessions, 1 final half-day presentation session



Program Design, part 2

- Training sessions organized to simplify the language of quality and improvement
 - Concepts pulled from a variety of philosophies:
 - Lean (Toyota)
 - Microsystems (Dartmouth)
 - Model for Improvement (Nolan)
 - Basic improvement science (Deming, Shewhart, etc.)

Department of Health & Human Services

Interactive combination of talks, simulation games, real-time project work during and between training sessions, homework and report-outs

Program Timeline

- Executive Session
 - All participating CEOs in attendance
 - Any other management leaders joining by webinar
- Understanding the baseline
 - Data request and interviews
 - Guided discussion of project ideas and team members



Program Timeline, part 2

- Frontline training sessions
 - 3 full-day on-site training sessions (held January 24, February 7, and March 13, 2012)
 - Phone and e-mail coaching between sessions
- Final joint executive/team session
 - I half-day of final presentations on April 12, 2012 in conjunction with the Rural Health Coalition (New Hampshire Hospital Association) meeting for presentations to all of the CEOs.



Executive Session

- Understanding the future landscape of healthcare value
- Overview of the Lean/Process improvement project
- Understanding the commitment to the project at:
 - Executive level
 - Manager level
 - Team level
- In addition to the CEOs, 50 additional attendees by webinar



Understanding the Baseline

- Data request to understand current performance/quality improvement standards at each participating hospital
- Interviews with each QI Director
 - Understand the strengths and weaknesses
 - The vision for the organization
 - Guided decision on best project themes and team membership
- Pre-training surveys distributed to all team members
 - Capturing the baseline knowledge and confidence levels of each participant
 - To be compared to post-training survey results



Frontline Training Sessions

- Each team:
 - 5-6 people, must include the QI director and practice manager
 - The best, most motivated individuals at your organization
- 3 training sessions over 3 months
 - 6 hours long, breaks in between
- Project topics included:
 - Co-pay Collections
 - Swing Bed Nursing Assessment Documentation
 - Follow-Up Phone Calls for Transition of Care
 - ED Ambulatory Patient Registration Information
 - Improve Communication in Transition of Care Process
 - Lab Services Documentation of Medicare Patients
 - Lab Services Documentation of Medicare Patients in the ED



Frontline Training Sessions, part 2

- Sessions were developed to be:
 - A safe learning environment
 - An opportunity for collaboration within and between teams
 - A chance to ask questions, learn, help others
 - A place to give/review assignments between sessions
- In between sessions
 - Teams were encouraged to meet weekly
 - Executives and managers to provide support/resources
 - Teams accessed the coaches via phone and e-mail



Final Joint Executive/Team Session

- A time to celebrate successes and lessons learned
- Teams presented their projects to their executives
 - Selected issue
 - Process
 - Results
 - Key takeaways from the project and the training
- Presentations on moving forward, how to change the organizational improvement culture
- Executives and teams discussed lessons and next steps
- Post-training survey distributed electronically prior to session



Final Steps

- Each hospital received a final report:
 - An overview of the progress of each team
 - Quantitative survey results of pre/post training
 - Quantitative results from team's project outcomes
 - Team observations based on work during the sessions
 - Next steps for consideration



Project Outcomes

- Six of the 13 NH CAHs participated making up seven teams (one CAH had two teams of 3)
- Before and after the training program, teams were asked to answer questions classifying their familiarity, confidence level, and knowledge about quality and improvement.
- Overall, the hospital team members demonstrated a noticeable increase in confidence in performing improvement projects and incorporating change and quality into their daily work lives.



Project Outcomes, part 2

Example One:

- Aim: to improve the communication and patient understanding in the transition of care process.
- Goal: to increase the percentage of times that a physician is aware of a recent hospitalization.
- Activity: redesign the process to improve internal communication, patient satisfaction and loyalty, and consistency in the transition of care process.
- Process: After three PDSA cycles, the team introduced a new patient follow-up process post-discharge and a new process of distributing the census to community physicians
- Outcome: By the end of training, the team increased physician awareness of recent hospitalizations (measuring those physicians who were aware 75-100% of the time) from 28% to 100%.



Project Outcomes, part 3

Example Two:

- Aim: to improve the accuracy of medical necessity documentation of lab services for Medicare patients in the hospital primary care practice.
- Goal: to decrease the Medicare denials for labs due to ABN issues from \$647/week to \$450/week (a 30% decrease).
- Activity: redesign the process to reduce ABN-related denials, improve reimbursement & net revenue, increase staff communication, reduce rework and decrease staff, patient, and provider frustration.
- Process: After three PDSA cycles, the hospital team updated computer hardware & software standards, updated the ABN form, provided computer training on the redesigned ABN process, and gained buy-in from their staff on the orientation training and training materials.
- Outcome: By the end of training, the team reduced ABN denials from \$647/week to \$289/week, a 55.3% decrease.



Lessons Learned

- Most of the teams did some great work in a short amount of time
- This approach works because of the collaboration and the camaraderie of different hospitals learning together
- The next phase on this project will be open to the CAHs who did not participate yet and then to all of them
- The projects will all be focused on improving transitions with primary care



For More Information

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