

Partner Conversation Preparation Worksheet



1. What is the future we want to create with this potential partner?	
2. What is important to them?	
3. What does the group need from them?	
4. How will the work of this project help them with what is important to them?	
5. How can I (or others) more clearly communicate the connection between the project and what is important to them?	
6. How can I (or others) modify what we are doing to connect the work more fully to what's important to them?	
7. How will I know I am making progress?	