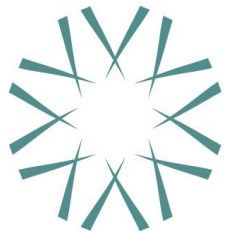


# Introducing Technical Assistance for the Rural Health Network Development Program

Network TA Team  
August, 2017

# Rural Health Innovations' Purpose

Rural Health Innovations (RHI), LLC, is a subsidiary of the National Rural Health Resource Center (The Center), a non-profit organization. Together, RHI and The Center are the nation's leading technical assistance and knowledge centers in rural health. In partnership with The Center, RHI connects rural health organizations with innovations that enhance the health of rural communities.



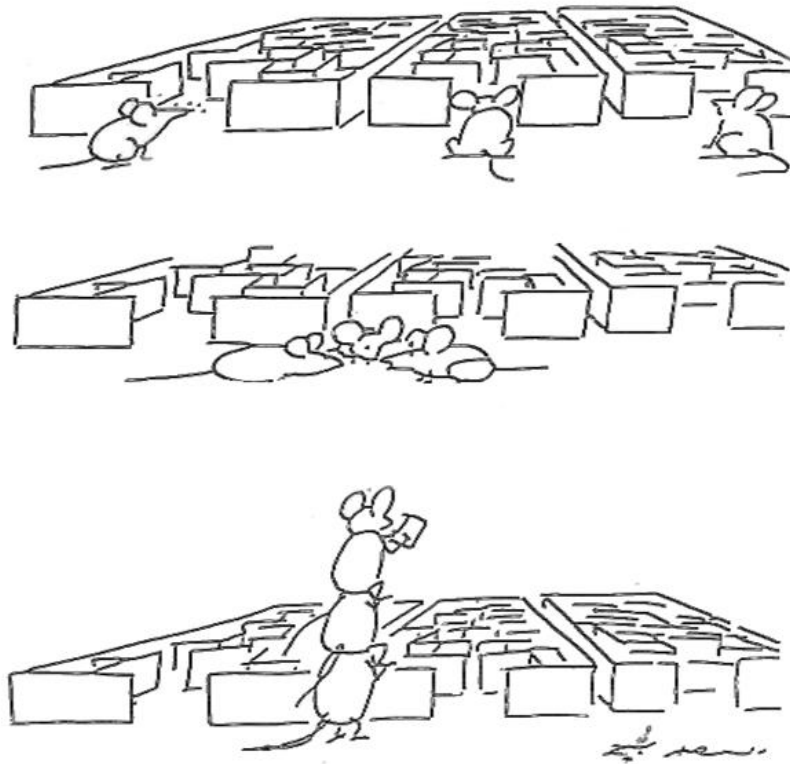
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# RHI and The Center Staff



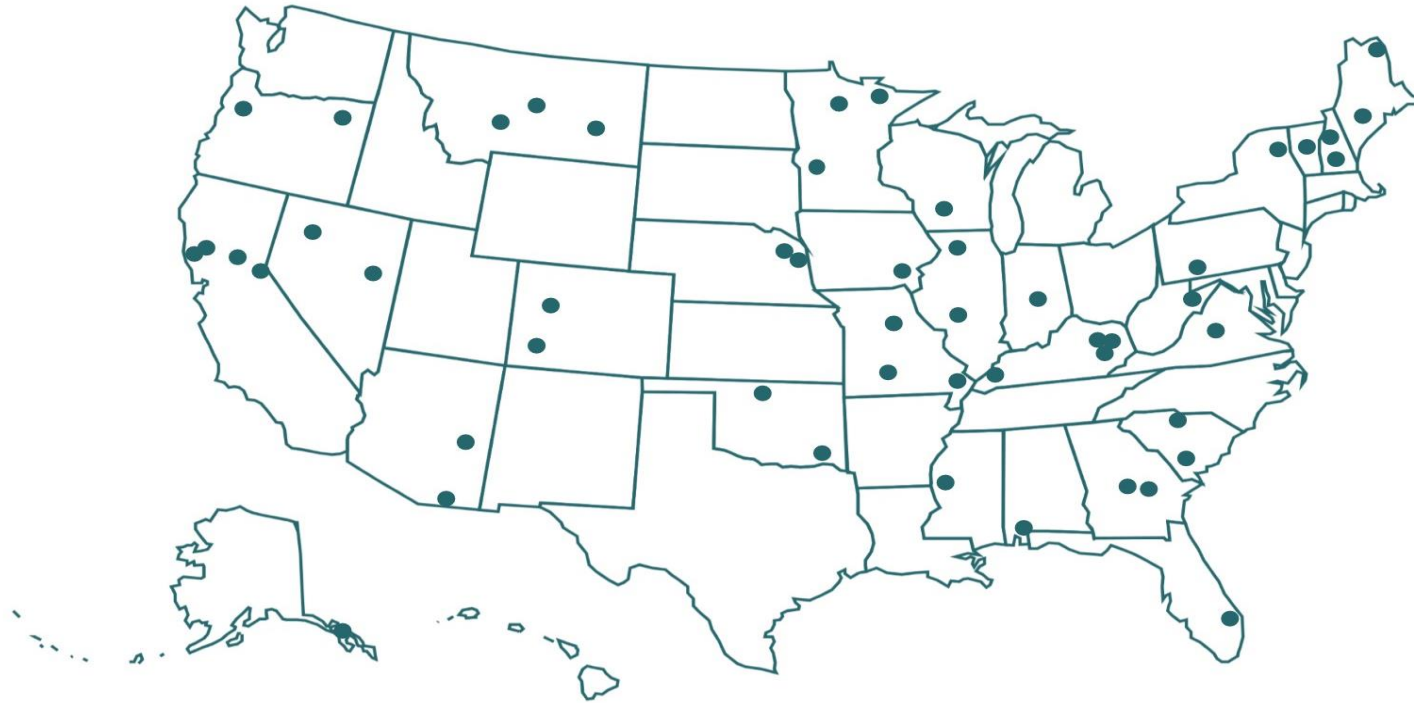
# Rural Health Networks



We are Better Together

# Network Development Grantees

## 2017 NETWORK DEVELOPMENT GRANTEES



# Our Organization Vision

*"Collaborating and  
innovating to improve the  
health of rural  
communities."*

# RHI Network TA Team





# Meet Sally, Terry and Alyssa



Sally Buck  
CEO



Terry Hill  
RHI Executive  
Director



Alyssa Meller  
Director of  
Operations



# Meet Kap and Debra



Kap Wilkes  
Director Program  
Development

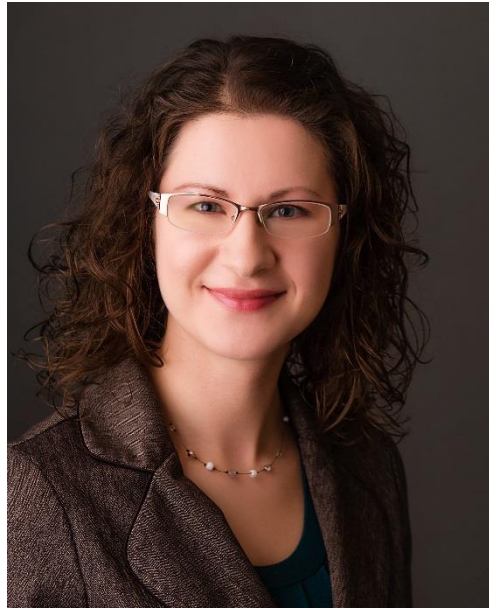


Debra Laine  
Program Specialist

# Meet Angie, Becky and Kiona



Angie LaFlamme  
Senior Program  
Coordinator



Becky Gourde  
Senior Program  
Coordinator



Kiona Hermanson  
Program  
Coordinator

# TA Team Strategies

- Approach TA from coaching perspective
- Seek commonalities while acknowledging network program differences
- Utilize a framework to understand and identify TA needs



# Aiming for Sustainability

- Leadership
- Collaboration
- Member-Driven
- Communication
- Evaluation and Measurement
- Financial Infrastructure
- Workforce and Culture
- Process and Operations



# TA Methods

- Use multiple TA delivery modes
- Focus on leadership development
- Support continuous improvement
- Knowledge sharing
- Environment of innovation and creativity
- Translating business concepts





# Delivering TA to Meet Your Needs

- Ad Hoc Questions
- 1:1 Check-In Calls
- Peer Group Calls
- Site Visits
- Reverse Site Visits
- TA Plan
- Support for Grant Deliverables





# Delivering TA with Easy Access

- Educational Webinars
- Peer Information Directories
- Informational Newsletter
- Resource Website



# Have Questions?

- Reach out to your individual RHI TA Team member
- Note that our entire team is available to you
- We'll answer questions and help you find resources
- How to contact us:
  - [NetworkTA@ruralcenter.org](mailto:NetworkTA@ruralcenter.org)
  - (800) 997-6685 or (218) 727-9390



# Check-In Calls

- 1:1 TA Check-in Calls
  - Five per year
  - Intro Calls scheduled for Sept. – Oct.
  - TA Check-In Calls scheduled for Nov. – Aug.



# Peer Group Calls

- Peer Group Calls
- Topics based on:
  - Current healthcare issues
  - Follow-up to a educational webinar
- Moderated conversations
- Opportunity to share and assist your peers



# On-Site TA Visits

- 12 On-Site TA Visits 2017-2018 grant year
  - 1:1 on-site training, facilitation and planning
- Complete a On-Site TA Visit request
  - Provide potential dates
  - Describe TA topic
  - Describe expected outcome or impact



# Reverse Site Visits

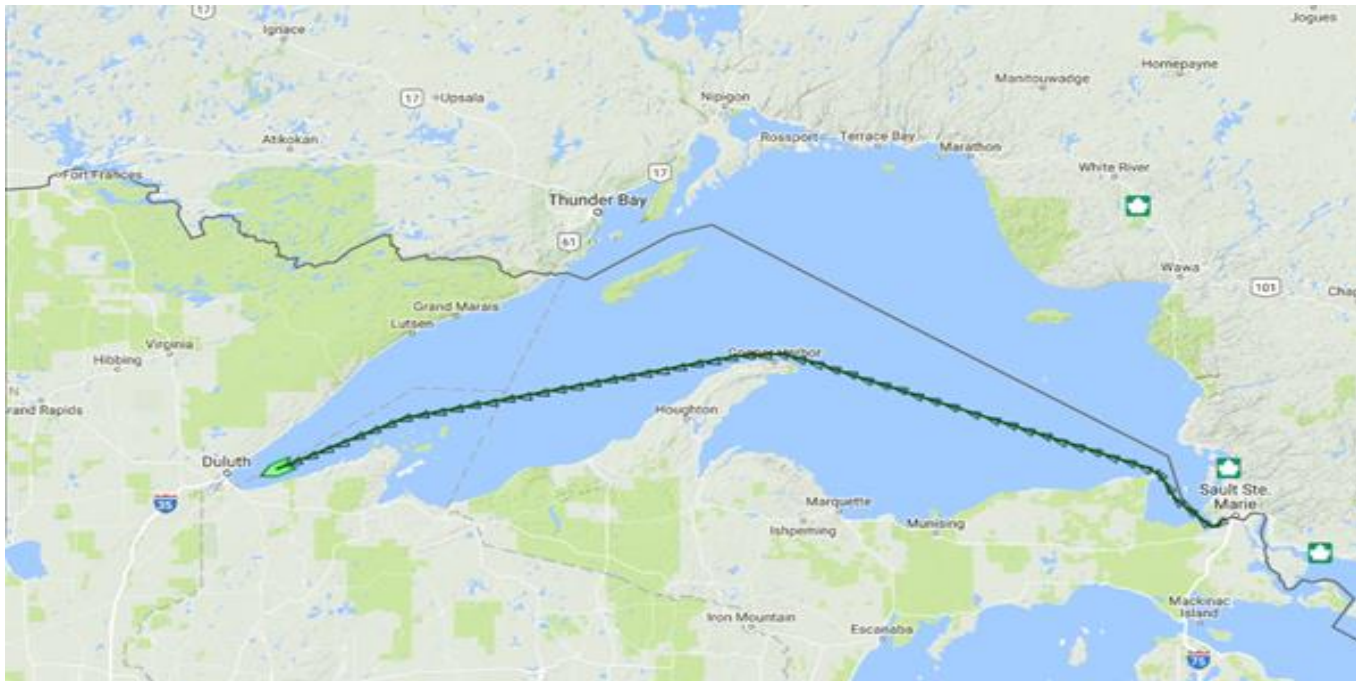
- Workshops
  - 10-15 grantee organizations per workshop
- All-Program Partnership Meeting
  - March 2018





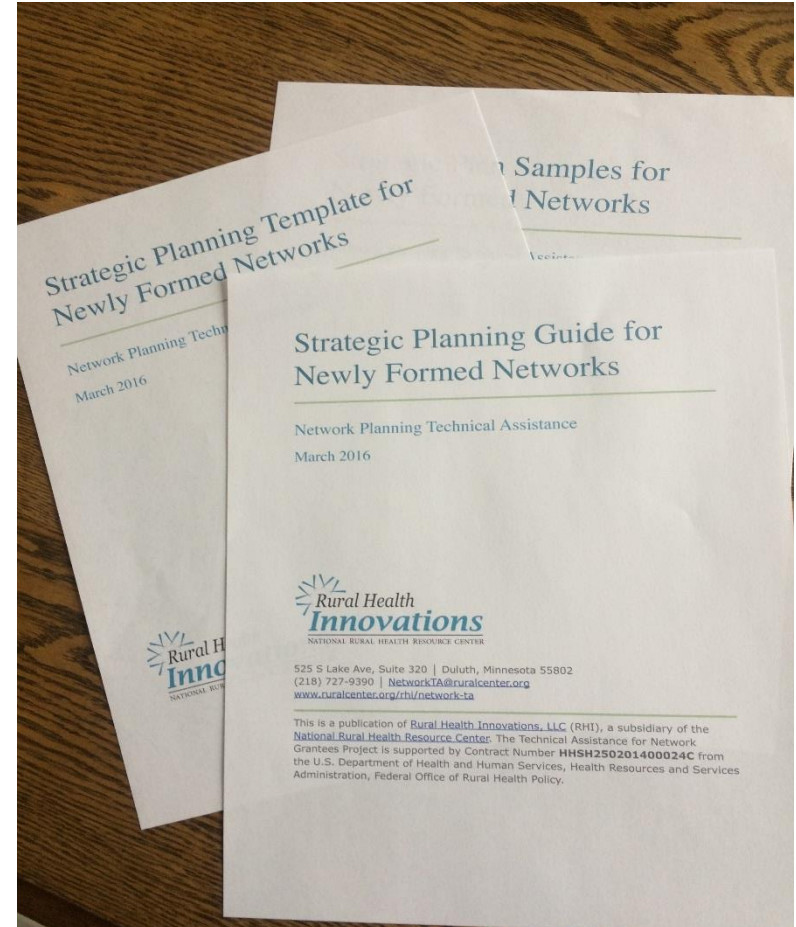
# TA Plan

- Technical assistance available
- “Aiming for Sustainability” resources
- Upcoming learning opportunities
- Deliverable due dates



# Support for Grant Deliverables

- Guide
- Template
- Samples
- Webinar
- Review and feedback
- 1:1 Coaching



# Educational Webinars

- Deliverable Toolkits
- Background education for deliverables
- Topics identified by TA assessment
- Topics identified by Project Officers
- Current healthcare events



# Newsletter



## IN THIS ISSUE...

Article: The Promise of EHR Interoperability  
Featured Resources  
Network Spotlight  
New Team Member  
Rural Health Opioid Program  
Learning & Connecting

July 2017

## Networking News: Health Information Technology

### Welcome

In recent years, the widespread shift to electronic health records (EHRs) has had a profound impact on how health care providers deliver care to rural patients. For rural health networks with providers as members, the use of EHRs influences how members are able to coordinate the care of populations as well as track and share data. But achieving true interoperability--the ability of disparate information technology systems and software applications to communicate--can be a challenge, often due to technical or financial limitations.

In [this month's article](#), Rene Cabral-Daniels of Community Care Network of Virginia (CCNV) describes the benefits of EHR interoperability through the lens of the Triple Aim. Rene and the staff at CCNV share findings on the unique impact that interoperability can have on rural communities in particular. Their points can help make the case for dedicating resources toward improving interoperability along the path to population health and value-based care.

As your network's members strive toward the interoperability of your health IT systems, we encourage you to [contact the Network TA Team](#) for support from experts in your areas of need during these crucial change efforts.



# Network Website



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## Development

The [Rural Health Network Development Program](#) (Development) is a three-year grant program funded by the Federal Office of Rural Health Policy ([FORHP](#)), Health Resources and Services Administration ([HRSA](#)), with grant awards of up to \$300,000 per year. The legislative purpose of this grant program is to expand access to, coordinate, and improve the quality of essential health care services, and enhance the delivery of health care, in rural areas. The primary objective of this program is to assist health-oriented networks in developing and maintaining sustainable networks with self-generating revenue streams. These grants support rural providers who work in formal networks to integrate administrative, clinical, technological, and financial functions. Networks should have a significant history of organizational collaboration and must have a memorandum of understanding.

### [Recent Webinars and Resources](#)

 [Development TA Syllabus: Oct 2016-Sept 2017](#) (PDF Document - 1 page)

## Important Dates and Updates

[About](#)

[Network TA](#)

**[Development](#)**

[HIT Workforce](#)

[Planning](#)

[Allied Health](#)

[Aim for Impact and Sustainability](#)

[Networking News](#)

[Small Rural Hospital Transition \(SRHT\) Project](#)

[Resource Library](#)

[The Center >](#)

[Associate Profiles](#)



## Upcoming Events

UPCOMING NETWORK DEVELOPMENT WEBINAR

**[Network Development TA Welcome Webinar 2017](#)**

## [RHI Network TA Website Page](#)



# Online Resources

- Recorded webinars with accompanying slides and materials
- Guides, templates and samples
- Reports and links
- Newsletters, articles and spotlights





# Aim for Sustainability Portal

## Network Aim for Sustainability Portal



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## Network Aim for Sustainability Portal

The Network ***Aim for Sustainability*** collection of resources provides a filtered list of relevant and pertinent education, tools and resources that aim rural health networks toward sustainability.

Since the fall of 2012, Rural Health Innovations (RHI), working through Health Resources and Services Administration's (HRSA's) [Federal Office of Rural Health Policy \(FORHP\)](#) contracts, has provided technical assistance to over 250 rural health networks. We have provided direct support to network leaders across the country, held knowledge-sharing summits and delivered capacity-building workshops, education and resources. Our knowledge and understanding of rural health network, coupled with a systems approach and the Baldrige Performance Excellence Framework, has led to the development of this portal of resources.

The portal is a compilation of eight topics identified through a study of network sustainability factors that defined the six key characteristics of a sustained network plus two additional Baldrige components that are focused on workforce and operational ideas.



### Upcoming Events

#### UPCOMING NETWORK DEVELOPMENT WEBINAR


##### [Network Development TA Welcome Webinar 2017](#)

 August 1, 2017

RHI is the technical assistance provider for the 2017 cohort of Rural Health Network Development grantees. In this introductory webinar, the Network [TA](#) Team will share its approach and strategies, describe [TA](#) methods and opportunities and present upcoming [TA](#) events.

#### UPCOMING NETWORK DEVELOPMENT PEER GROUP CALL

##### [Developing Network Products and Services](#)

 August 10, 2017

This Peer Group Call is an opportunity to connect with other network leaders and representatives about your experiences in developing products and services to deliver

# Small Rural Hospital Transition (SRHT) Project

- [SRHT](#) supports small rural hospitals nationally in bridging the gaps between the current volume-based health care system and the newly emerging value-based system of health care delivery and payment
- Provides onsite technical assistance to assist selected hospitals in transitioning to value-based care and Alternative Payment Models (APM)
- Disseminates best practices and successful strategies to rural hospital and network leaders

# SRHT Resources



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## Small Rural Hospital Transition (SRHT) Project

### Assisting Small Rural Hospitals to Prepare for the Future

The SRHT Project is designed to transition rural hospitals to value-based care and Alternative Payment Models (APM), as well as prepare them for population health management. While consultations target financial and quality performance improvements, the primary focus of the technical assistance is to prepare providers for participation in value-based care models and APM (such as patient-centered medical homes and hospital shared saving plans) that position the hospitals for the future. Best practices and transition to value resources such as toolkits, guides, previously recorded [HELP webinars](#), as well as success stories and outcomes showcased through [hospital spotlights](#), [PMG calls](#), and [program examples are](#) made available to support rural hospital and network leaders in preparing for population health. The Small Rural Hospital Transition (SRHT) Project is supported by Contract Number HSH250201600012C from the U.S. Department of Health and Human Services, Health Resources and Services Administration, Federal Office of Rural Health Policy.

[About](#)

[Network TA](#)

**[Small Rural Hospital Transition \(SRHT\) Project](#)**

[Participation Requirements](#)

[Hospital Readiness Requirements and Project Expectations](#)

[Eligibility](#)

[Financial Operational Assessment \(FOA\) Hospital Work Plan](#)

[Quality Improvement \(QI\) Hospital Work Plan](#)

[Health Education and Learning Program \(HELP\)](#)

[Webinars](#)

[Performance Management Group \(PMG\) Calls](#)

[Rural Hospital Toolkit for Transitioning to Value-based Systems](#)

[SRHT Selected Hospitals](#)

[Resource Library](#)

[The Center >](#)

[Associate Profiles](#)

# SRHT Education for Transitioning to Value

[HELP Webinars](#), [PMG Calls](#), [Hospital Spotlights](#) & the Rural Hospital [Toolkit](#) for Transitioning to Value-based Systems

- [Strategic Planning](#)
- [Leadership: Board, Employee and Community](#)
- [Physician and Provider Engagement](#)
- [Population Health Management](#)
- [Financial and Operational Strategies](#)
- [Revenue Cycle Management and BO Processes](#)
- [Quality Improvement](#)
- [Community Care Coordination and Chronic Disease Management](#)

# Mark Your Calendar

- August 10: Peer Group Call w/ 2014 grantee group August 24: Webinar – “The “Why” Behind Strategic Planning”
- Week of August 14: TA Assessment
- September/October: First 1:1 TA “Intro Calls”
- September 14 & 15 Sustainable Network Summit



# Network TA Team

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Get to know us better:

<http://www.ruralcenter.org>

