National HIT Coalition

Data Roadmap

TORCH Hub for Analytics

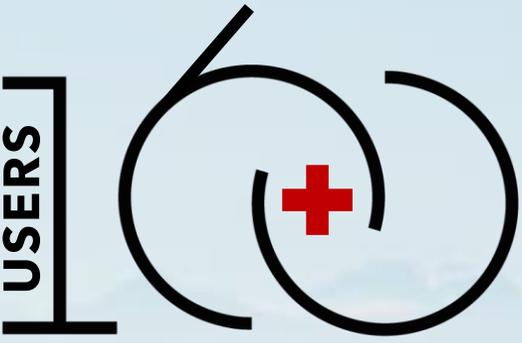**Mining for PHM**

Quang Ngo – TORCH and LeeAnne Denney – Lucky Dog Analytics | 4.5.22

Accomplishments & Speed to Impact

85

Hospital

25

Clinics

USERS 100 +

Users

145M

Records

DASHBOARDS

Tools, Services

Data Road Map

SCENARIO
PLANNING

STRATEGIC
PLANNING

CONTRACT
RATES

VULNERABILITY /
SUCCESS INDEX

PROFITABILITY

OUTMIGRATION

MARKET SHARE

SERVICE AREA

TORCH

TORCH
analytics

Targeted Growth – Use Cases

STRATEGY, PLANNING

- Strategic Planning
- Onboarding New CEO/Executive Team
- Community Health Needs Assessment
- Defensible Pricing Strategy
- Replacement Hospital Feasibility Analysis

COMP

- Price Transparency

ADVOCACY

- State COVID Response – HSP Vulnerabilities
- DSRIP Transition – Directed Payment Programs

SERVICE GROWTH

- Emergency Department Growth
- Capital Equipment Purchase
- Regional Collaboration / Shared Services
- Service Area Expansion
- Service Line Expansion

MARKETING

- New Facility/Services Marketing, Communication
- Physician Recruiting

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