

**ToP Focused Conversation Worksheet**

**TOPIC:** Deciding about a new grant opportunity:  
Is this a grant we want to pursue?

**Rational Aim:** To determine if we want to put the time and effort into applying for this grant.

**Experiential Aim:** To feel confident that we are making an informed decision for our network area.

**Opening** (set the stage, introduce the topic)

*We have been informed about a new grant opportunity, you have an information sheet on it (pretend). I would like to discuss with all of you what this grant is designed for and determine if we want to pursue it or not. Lets start by going around the room and everyone giving a quick short answer to....*

<b>Conversation 'level'</b>	<b>Questions for each level ....</b>	<b>Kinds of questions I might ask</b>
<b><u>OBJECTIVE</u></b>  Facts and information	(Suggested "go around" first question)  What is one thing you notice about this grant?	What is one word or phrase you remember? What is one thing you know about... What topics were covered today? Briefly describe the current situation? What specifically did you see? What caught your attention?
<b><u>REFLECTIVE</u></b>  Personal reactions, Internal responses, feeling and associations		What does this remind you of? What bothers you about.... What do you like or appreciate? What surprises you? What challenges you? What is your gut reaction to.. What questions are raised?
<b><u>INTERPRETIVE</u></b>  Meaning, values, significance and implications		What is really being said here? What values are emerging as we talk? What options are surfacing? What is one root cause? What might we have done differently? What is missing from this session?
<b><u>DECISIONAL</u></b>  Resolution, consensus, decisions and future actions		What are next steps? What would you say to summarize our work today? Draw a picture of today's session. What choices remain before us? How might we use this information? How can we prevent this from happening next time? What are you willing to commit to?

Closing (confirm individual or group resolve): Thank you!